



COOPERAZIONE TRENTINA

A COOPERATIVES NETWORK FOR THE ECONOMIC AND SOCIAL
DEVELOPMENT OF THE COMMUNITY

Cyprus, 25/26th January 2018

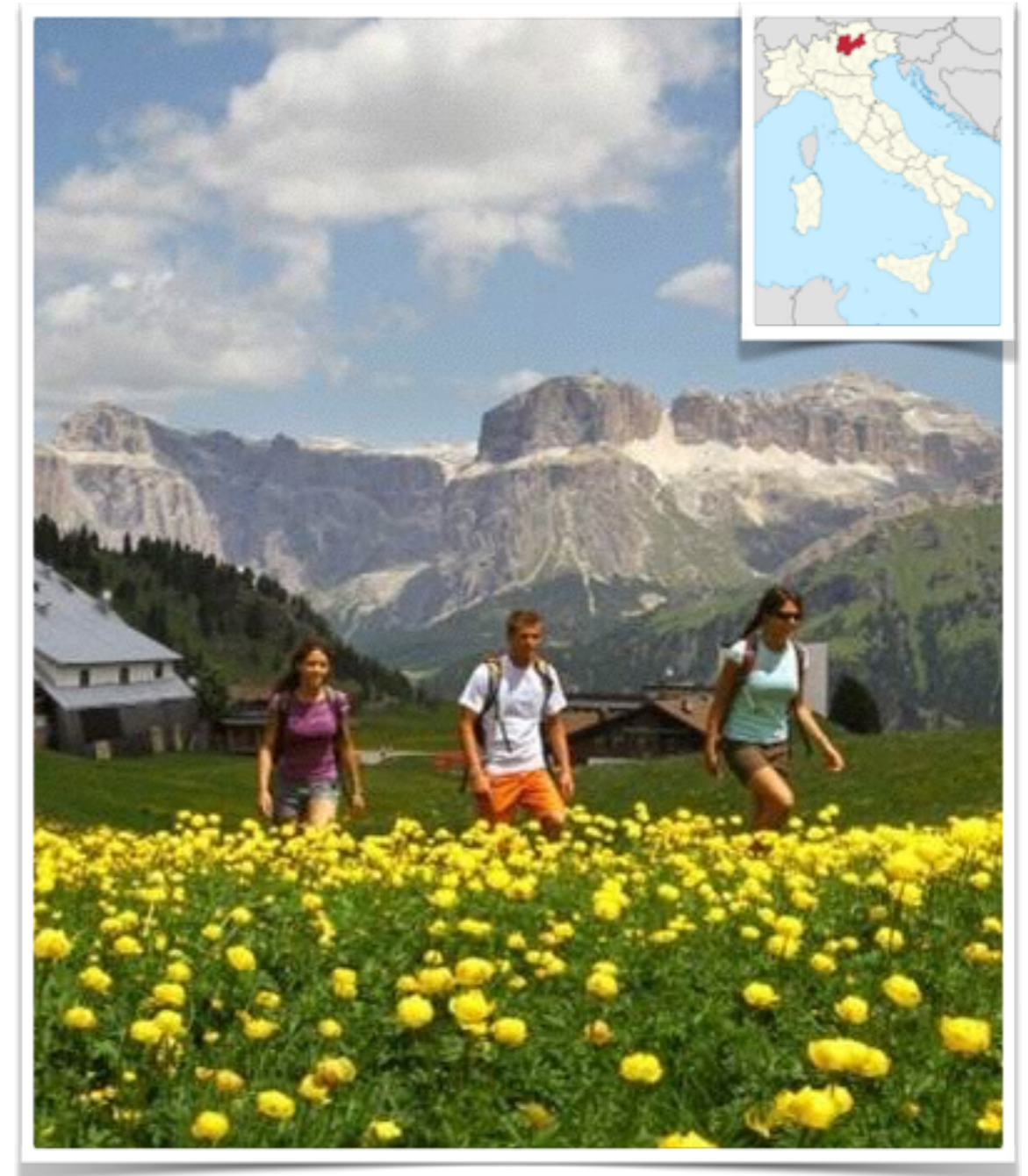


Cooperazione Trentina

- The province of Trento
- The origins of the Trentino Cooperation
- The Trentino Cooperation today (the properties of the model and some infos about different sectors)
- The role of the Trentino Federation of Cooperation
- Our cooperative education & training activities: an introduction

TRENTINO: A MOUNTAIN AREA

- 6,212 km²
- 70% above 1,000 m
- 50% covered by woodland
- 540,000 inhabitants (10% immigrants)
- 177 Municipalities

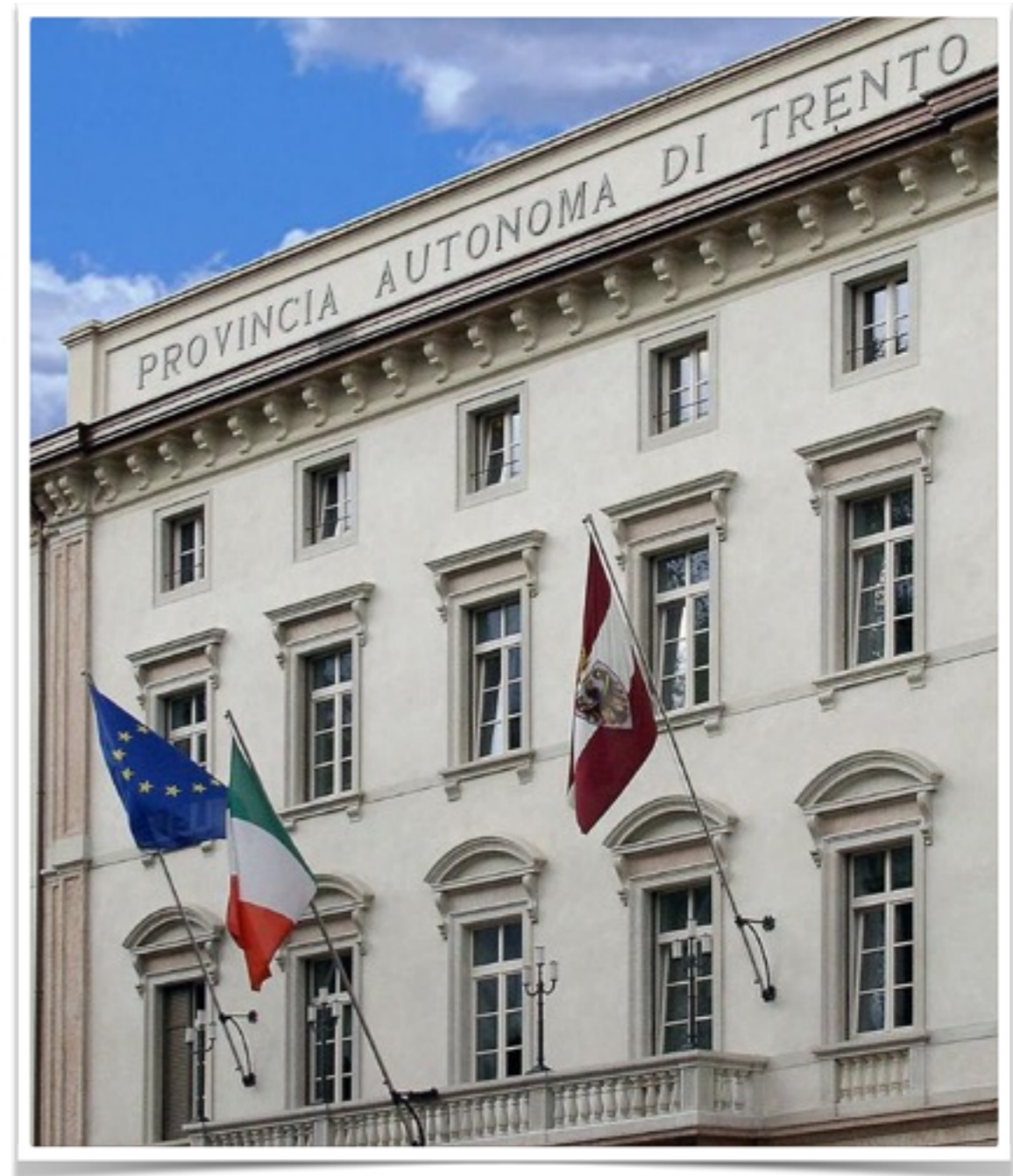


TRENTINO: AUTONOMOUS PROVINCE

- Special Autonomy

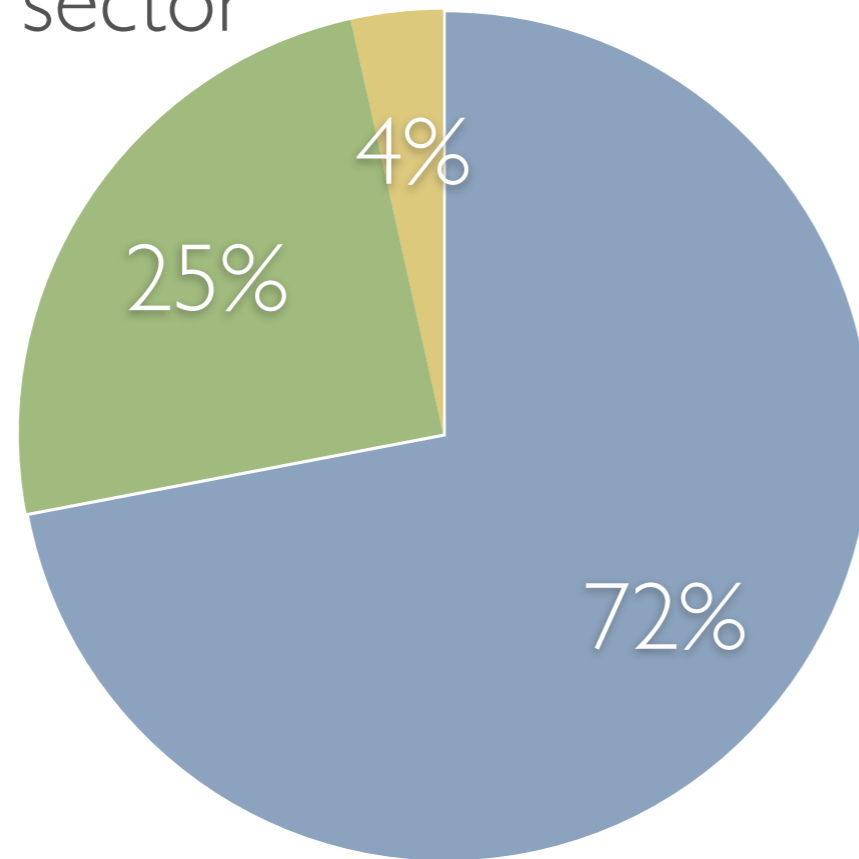


- Legislative power



TRENTINO: DEVELOPED TERRITORY

- Tourism, commerce, services
- Industry & Crafts
- Primary sector



16 € billion of turnover (2016) - 30,000 € per capita - 6% unemployed

TRENTINO: FAIRLY DISTRIBUTED WEALTH

- thanks to the Cooperative System



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)



COOPERAZIONE TARENTINA: THE ORIGINS (1890 - 1899)

Austro-Hungarian empire

- Trentino: rural border province (“Tirolo Italiano”)



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

Trentino' agrarian crisis

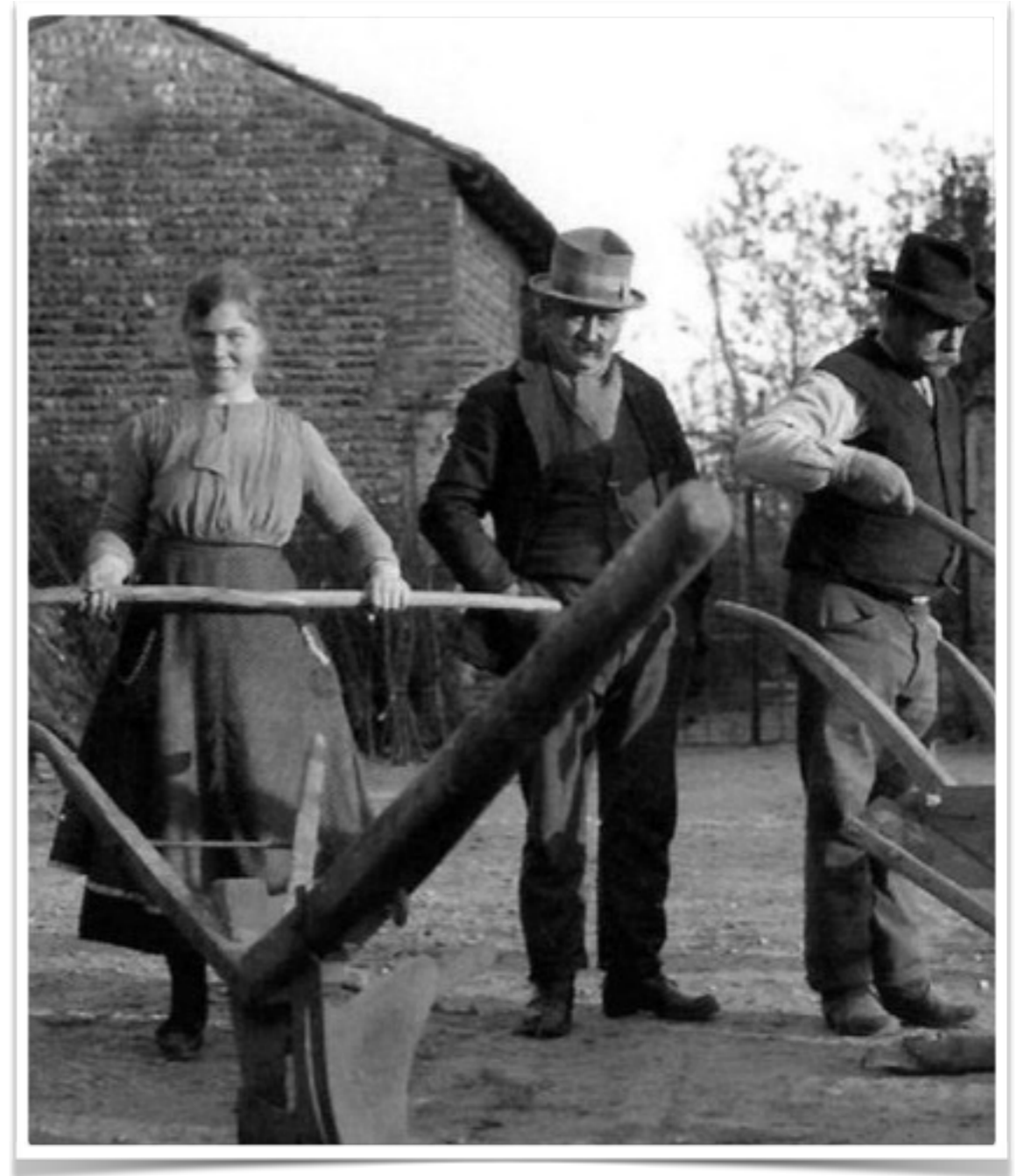
- Disastrous floods (1895 - 1897)
- Silkworm and vines diseases
- Collapse of commodity prices



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

Structural problems

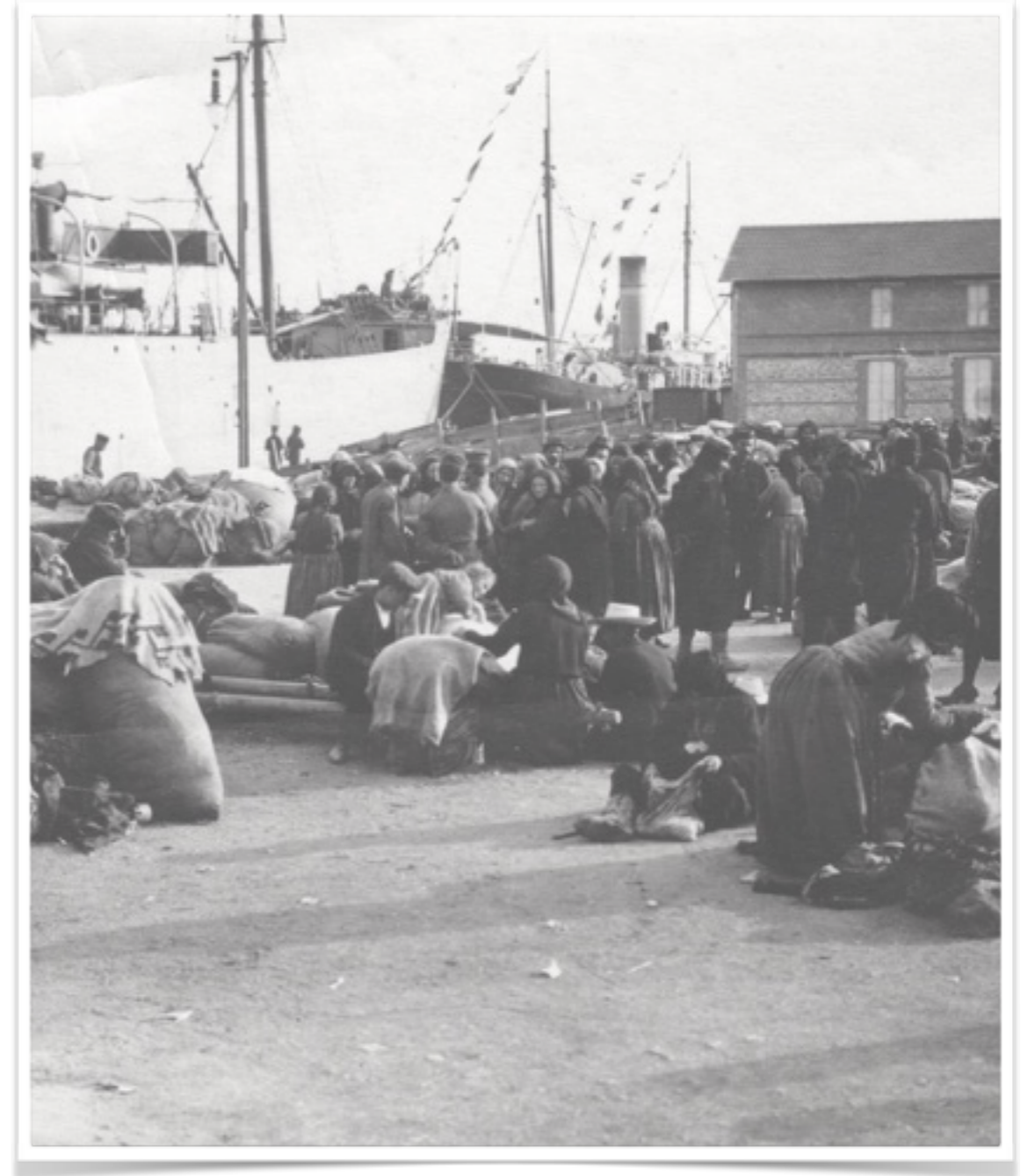
- Weakness of a subsistence farming
- Selling products controlled by private traders
- Small farmers without collateral to get a loan from the banks
- Individualism and mutual distrust



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

The main question was:
how to get a sustainable
mountain farming?

- Preventing emigration and rural exodus



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

The answer came thanks
to a coordinate action

- Local Government
- Research & Innovation
- Education & Training
- Cooperative model



COOPERAZIONE TARENTINA: THE ORIGINS (1890 - 1899)

The role of the local Government

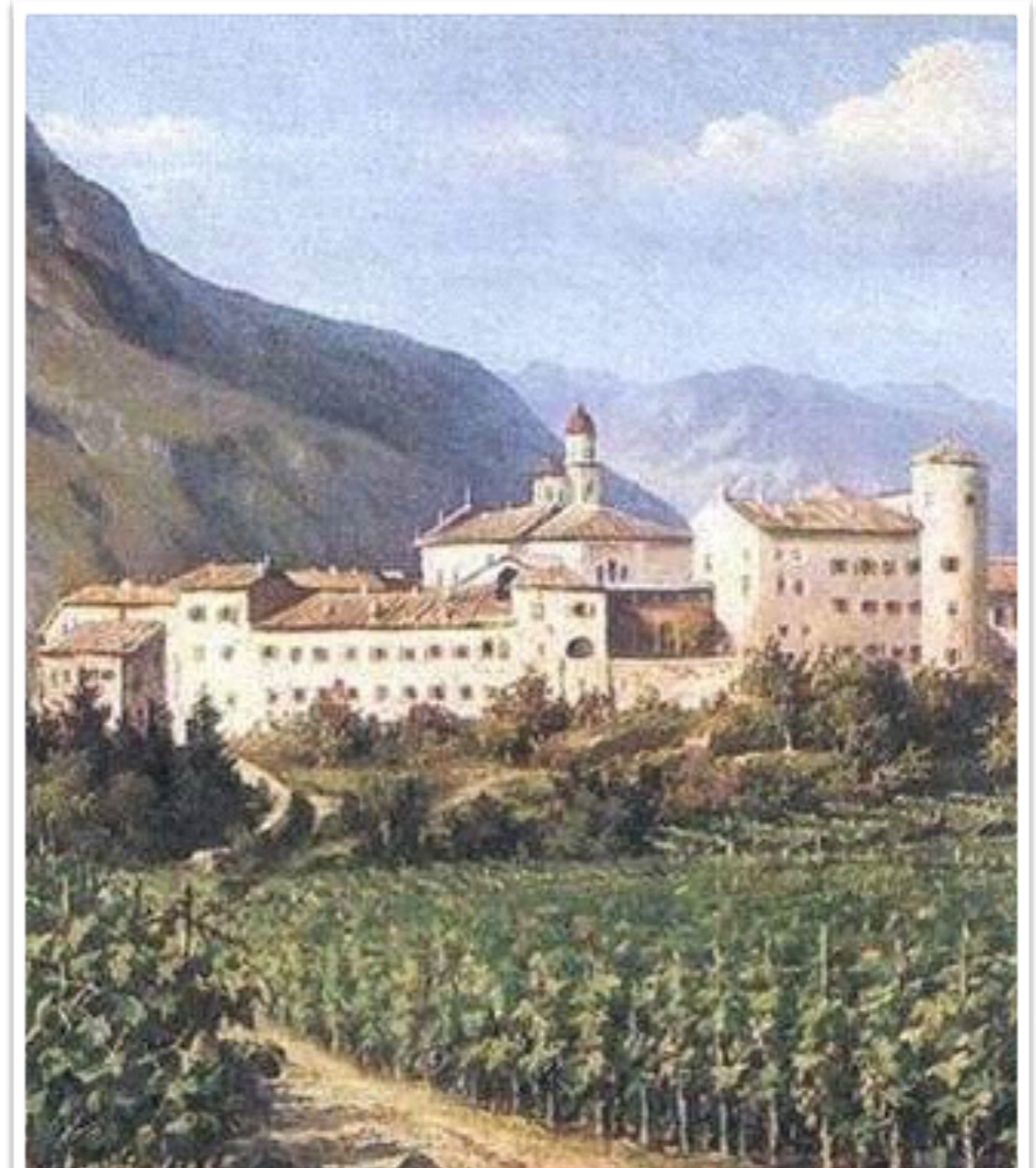
- Dieta of Tirol
- Trentino Provincial Council of Agriculture (since 1881)
 - 27 Agrarian District Consortia



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

The role of the Research & Innovation Centres

- Edmund Mach Foundation
(since 1874)



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

The role of education & training activities

- Vocational training
- Training for administrators
- Cooperative identity, values & principles (...without forget that for the small farmers the cooperative idea was seen primarily the best way to defend their own interests)



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

The role of the country priests

- High level of education
- Inspired by the catholic social Thought
- A fundamental role as leaders, first coop administrators and trainers



don Lorenzo Guetti (1847 - 1898)

COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

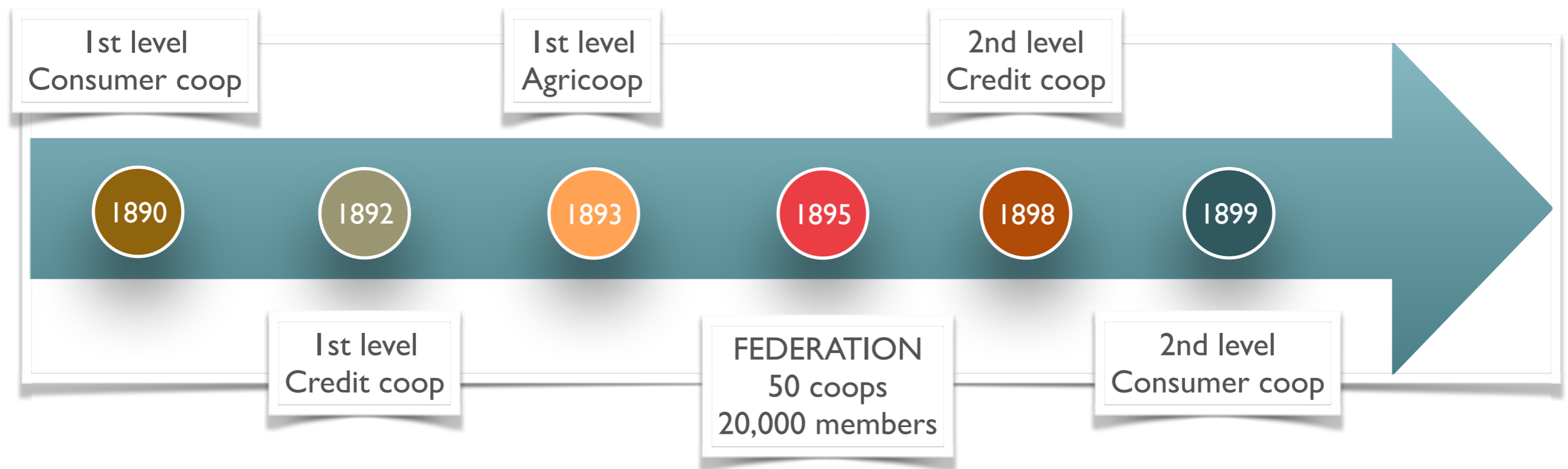
The Trentino' Coop Model

- Referred to Raiffeisen credit coops experience in Renania and Italian consumer coops
- Establishing of first good coop practices as a strategic choice (Bleggio Valley)
- Three level organization (Coops, Consortium, Federation)



COOPERAZIONE TRENTINA: THE ORIGINS (1890 - 1899)

Trentino's Cooperative model



COOPERAZIONE TRENTINA: **TODAY**

471 COOPERATIVES - 19 CONSORTIA - 23 OTHER SOCIETIES

AGRIFOOD
87

CREDIT
43

CONSUMER
80

LABOUR, SOCIAL,
SERVICE, HOUSING
303

one
FEDERATION

273,000 members

3 € billion of turnover (2016 without banks)

3,7 € billion of equity

COOPERAZIONE TRENTINA: A MODEL



COOPERAZIONE TRENTINA: **AGRIFOOD**

95% of local production

1,2 € billion turnover

Wine

Fruit&Veg

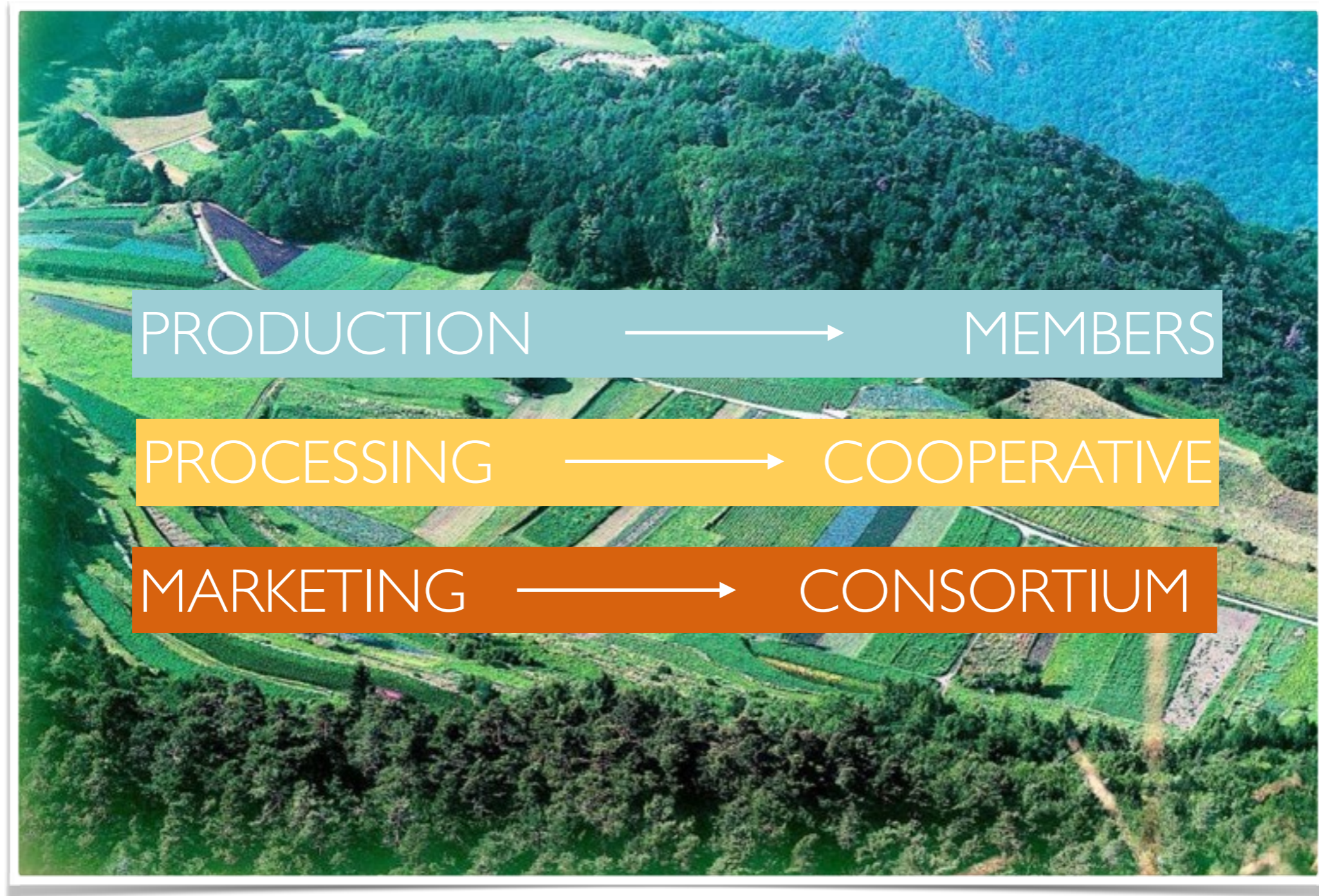
Dairy

Livestock&Fishing



COOPERAZIONE TRENTINA: **AGRIFOOD**

Three levels organisation



COOPERAZIONE TRENTINA: **AGRIFOOD**



COOPERAZIONE TRENTINA: **AGRIFOOD**

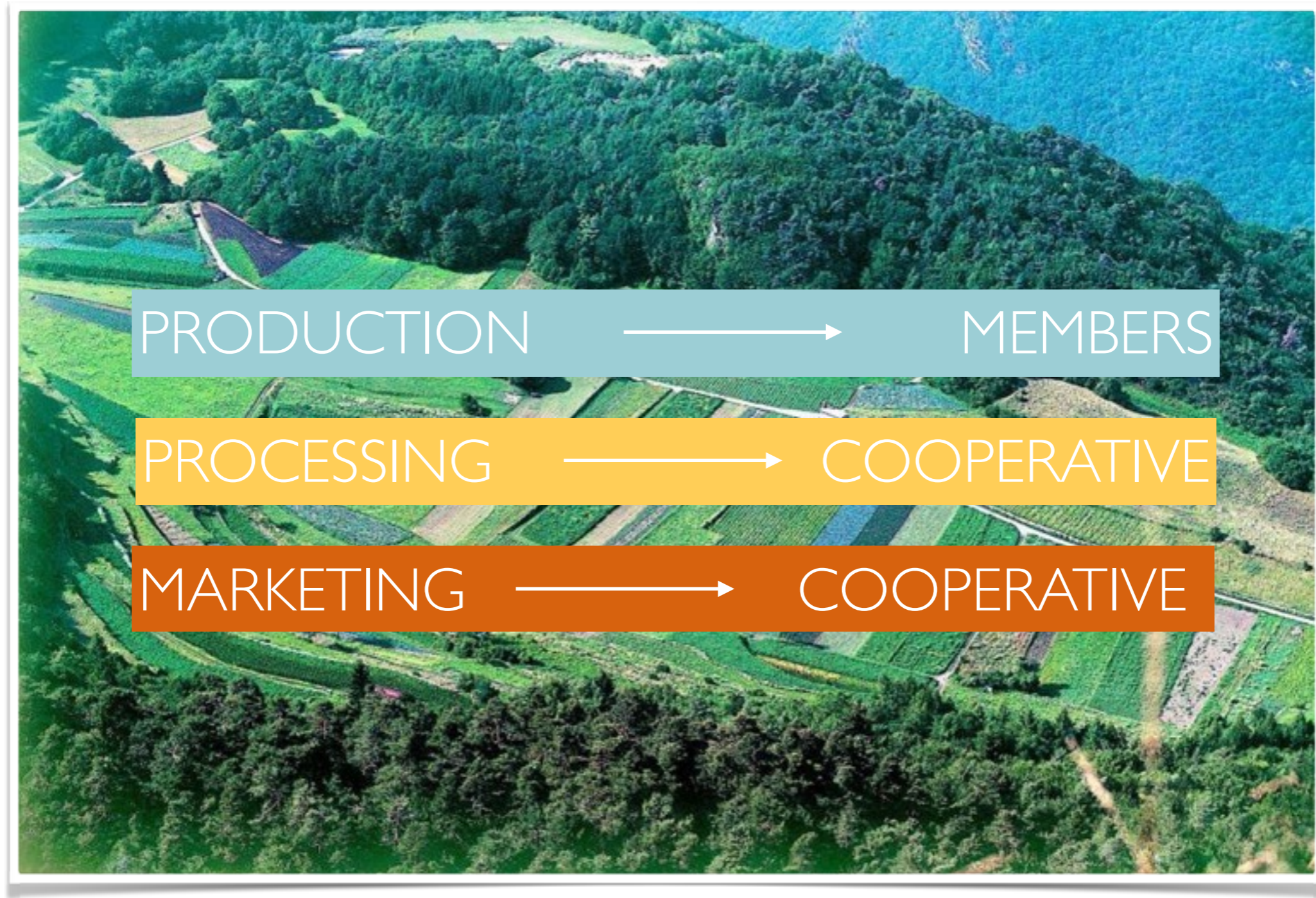


COOPERAZIONE TRENTINA: **AGRIFOOD**



COOPERAZIONE TRENTINA: **AGRIFOOD**

Two levels organisation



COOPERAZIONE TRENTINA: **AGRIFOOD**



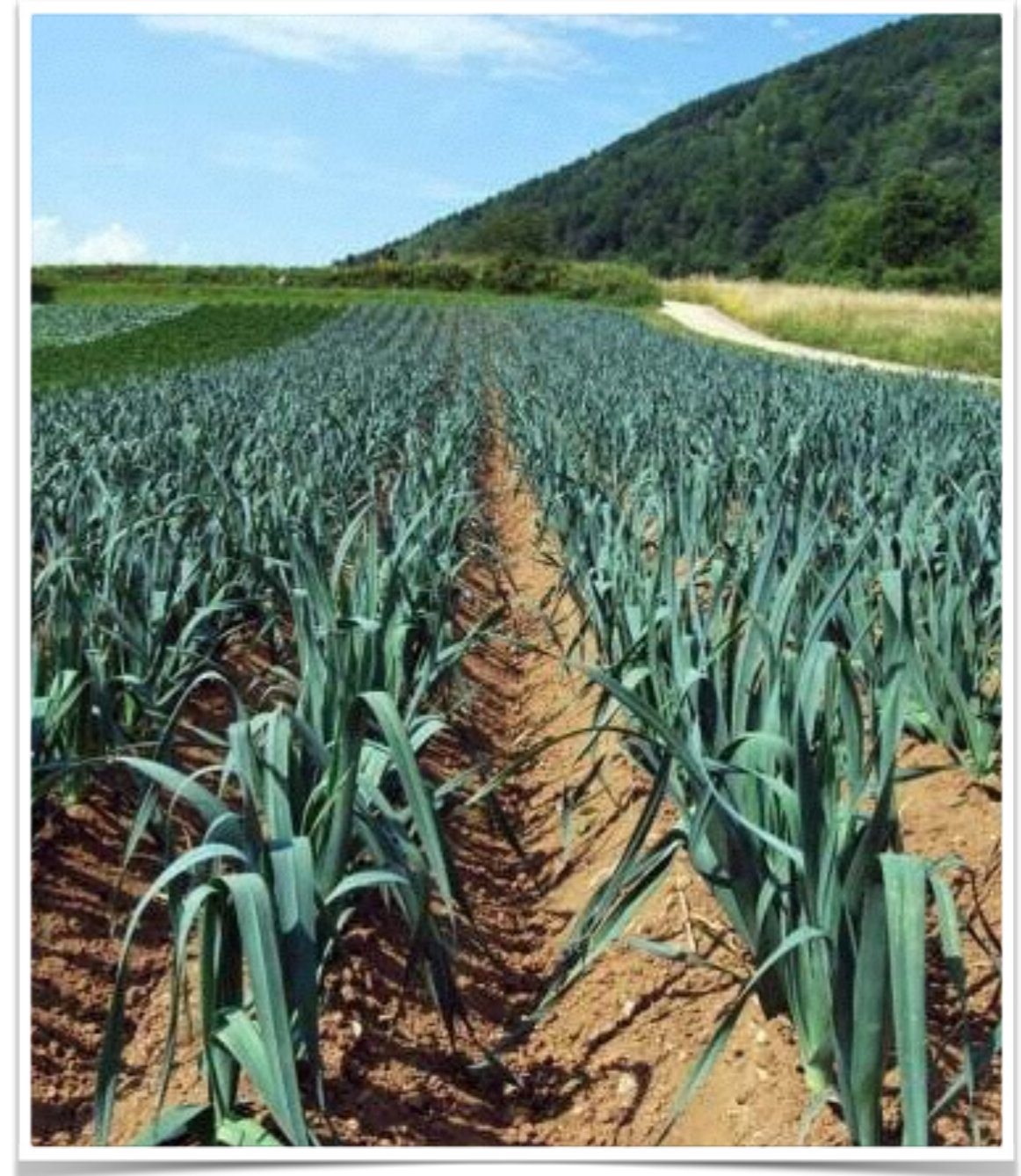
- 1,037 members
- 400 hectares cultivated
- 5,048 tons of berries



COOPERAZIONE TRENTINA: **AGRIFOOD**



- 120 members
- 100 hectares cultivated
- 1,700 tons of organic products



COOPERAZIONE TRENTINA: **AGRIFOOD**



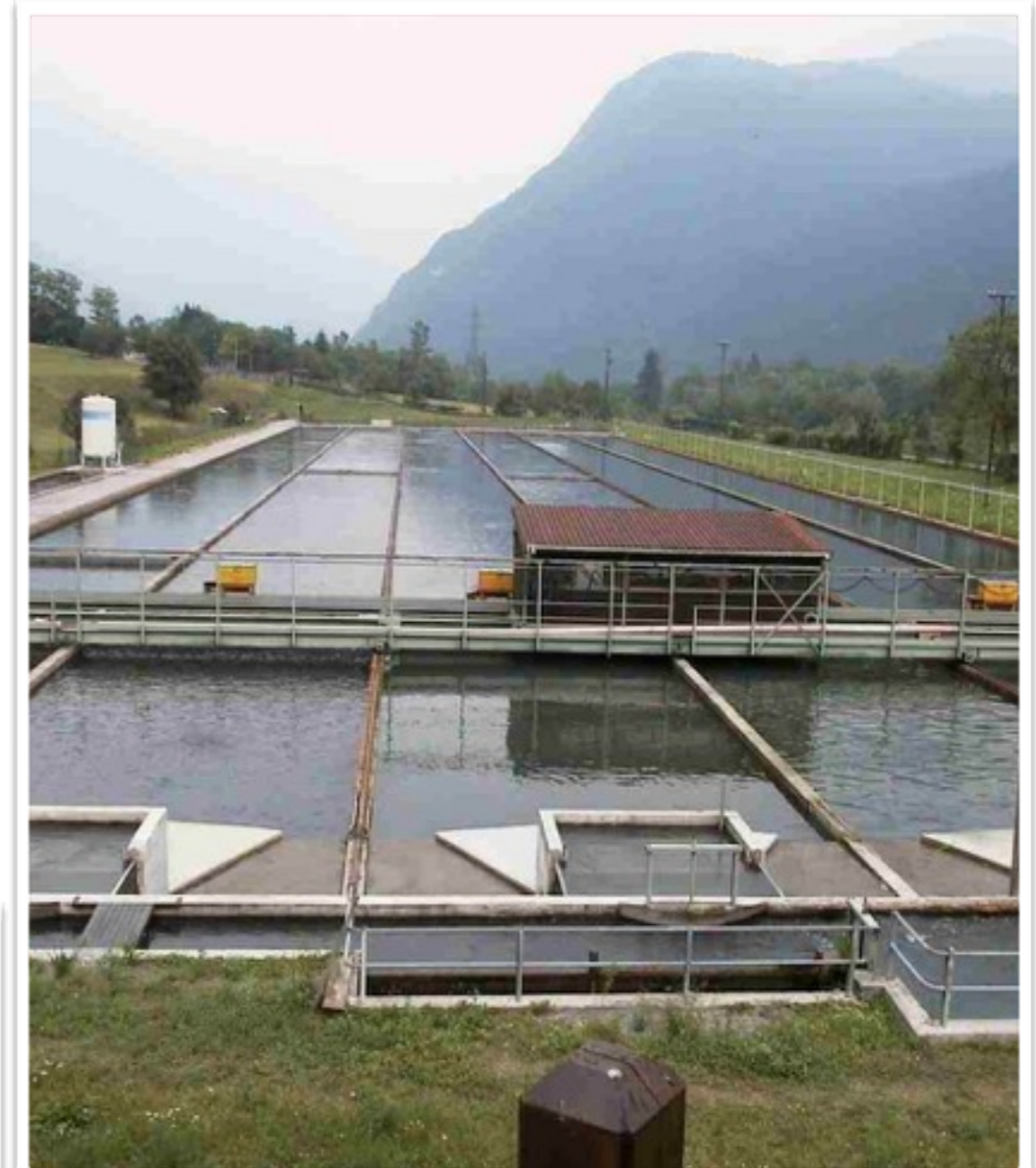
- 1,800 members
- 357 quintals of olive oil



COOPERAZIONE TRENTINA: **AGRIFOOD**



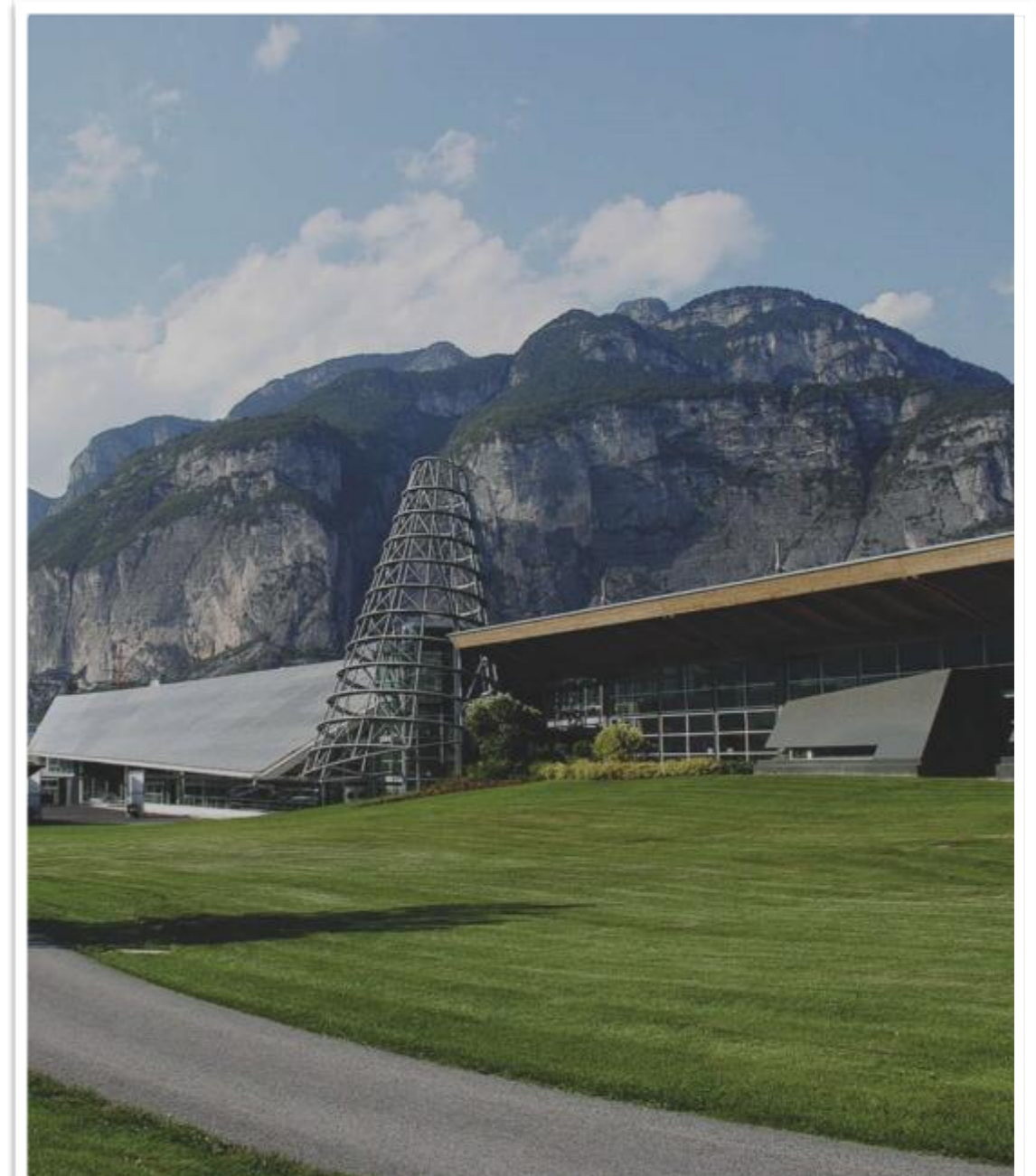
- 40 members
- 70 plants
- 50,000 quintals of trouts



COOPERAZIONE TRENTINA: **AGRIFOOD**



- 1,600 members
- 2,800 hectares cultivated
- good example of members economic participation



COOPERAZIONE TRENTINA: **AGRIFOOD**

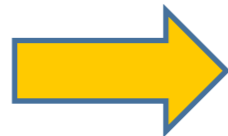
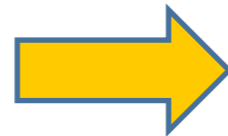


- 1,200 members
- 23,816 cows



COOPERAZIONE TRENTINA: **AGRIFOOD**

Mandatory production' protocols



COOPERAZIONE TRENTINA: **AGRIFOOD**

Interaction with the Tourism



TRENTINO

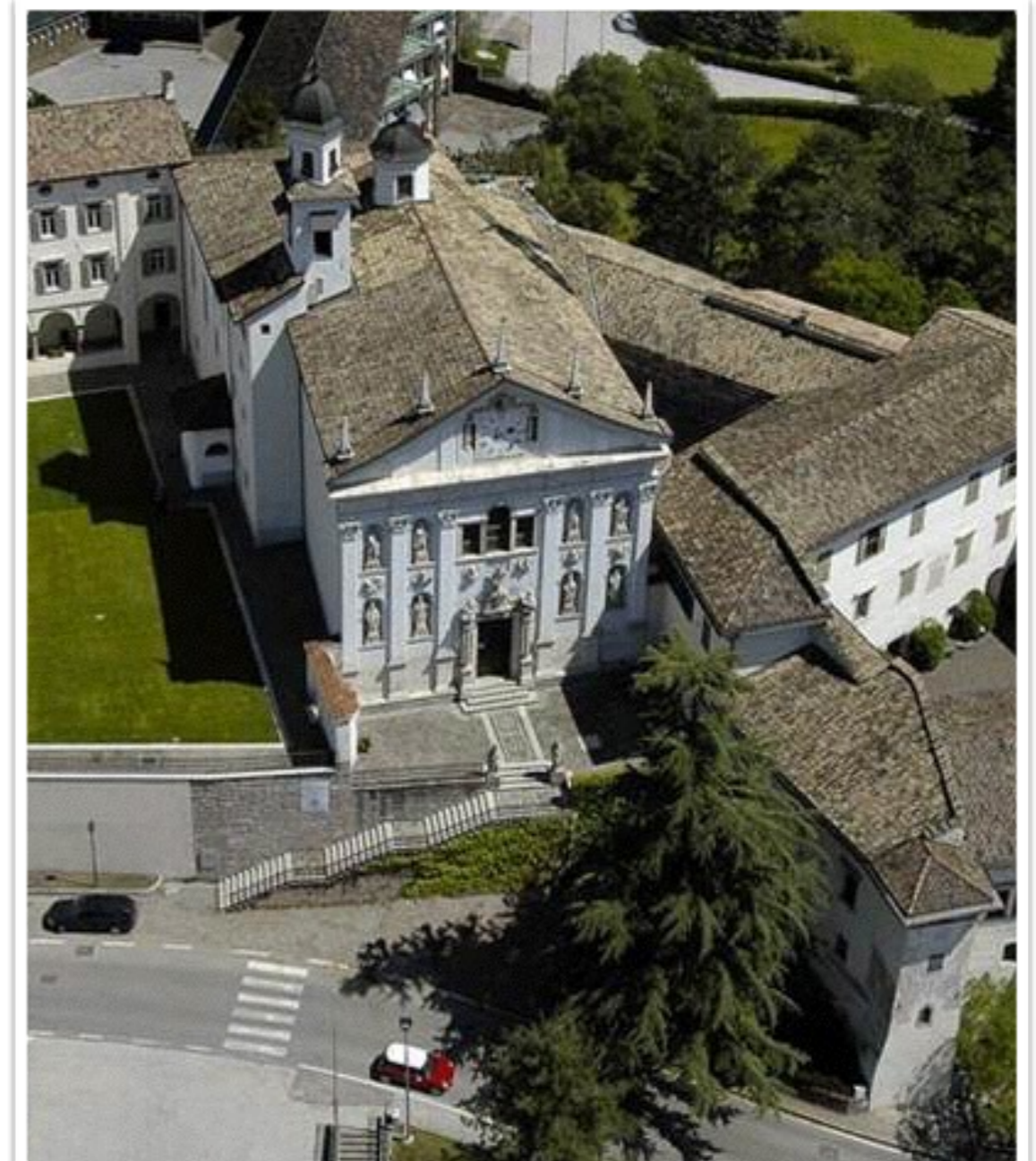


COOPERAZIONE TRENTINA: **AGRIFOOD**

The role of the Research centers



- Vocational training
- Research & innovation
- Technology transfer

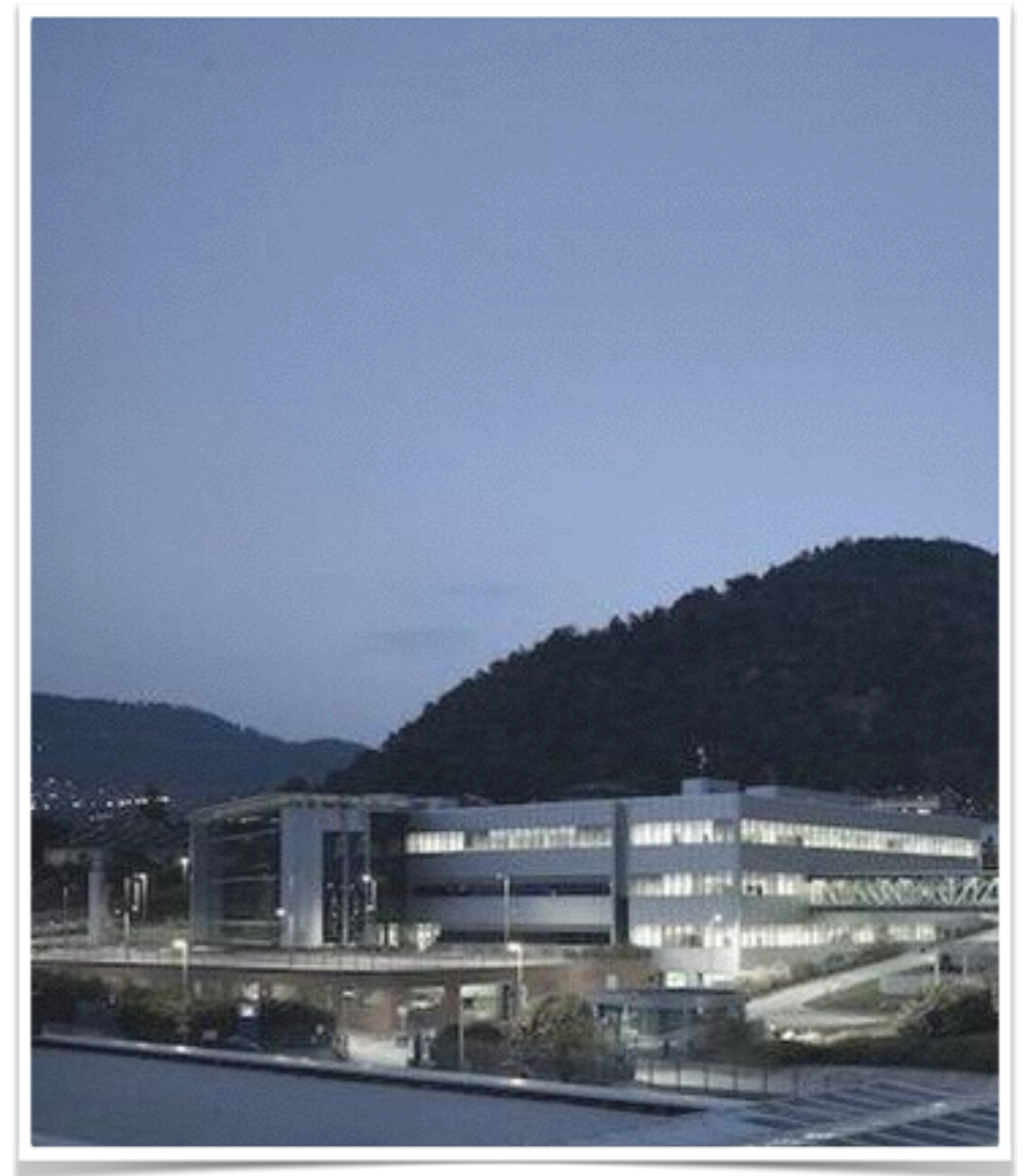


COOPERAZIONE TRENTINA: **AGRIFOOD**

The role of the Research centers



- New materials
- New sensors
- ICT



COOPERAZIONE TARENTINA: **AGRIFOOD**

The role of the Research centers



UNIVERSITÀ DEGLI STUDI DI TRENTO

Dipartimento di Ingegneria Civile
e Ambientale

- Disaster prevention
- Water resource management
- Soil protection



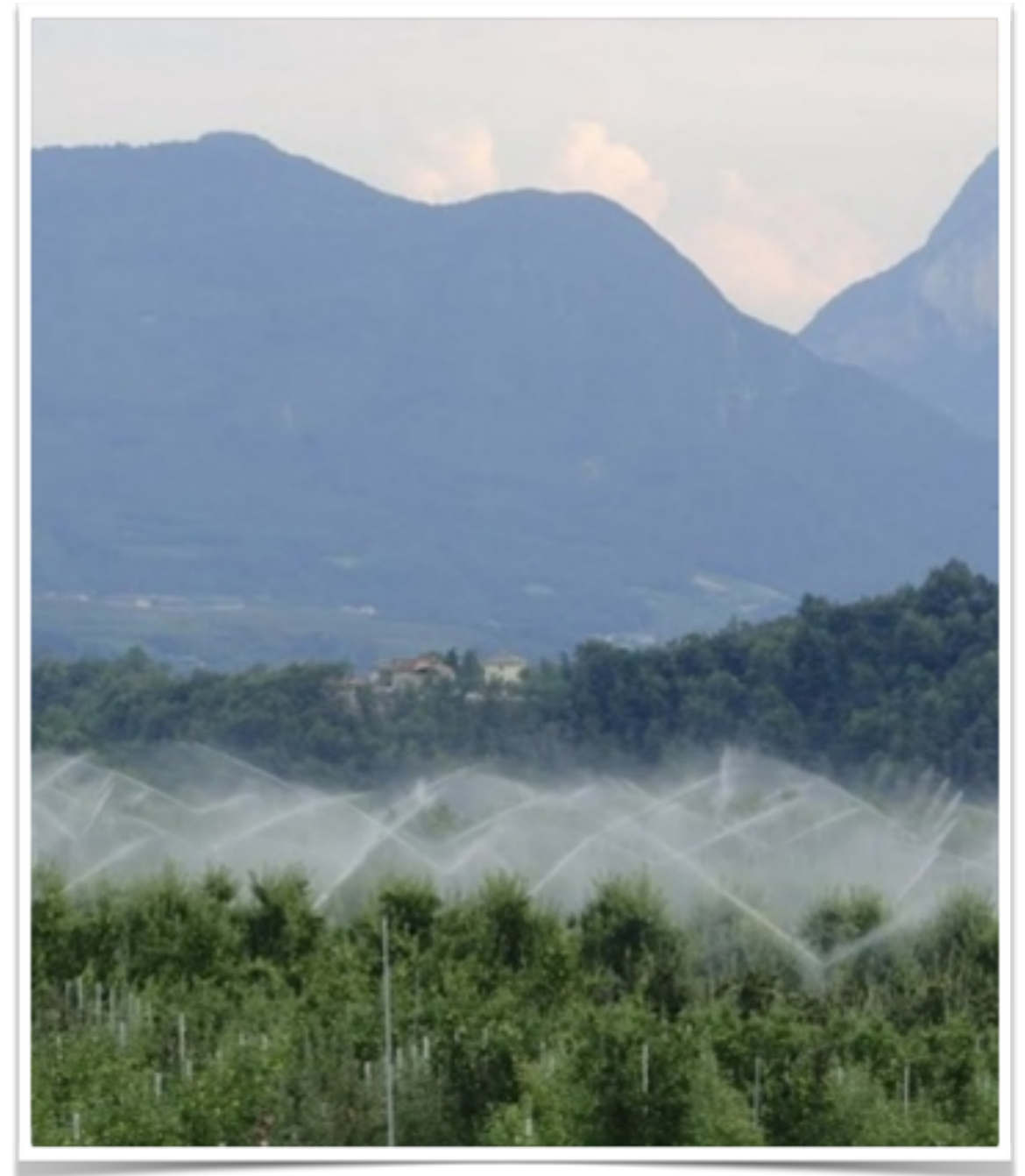
COOPERAZIONE TRENTINA: **AGRIFOOD**

Cooperative water management



Federazione Provinciale dei Consorzi irrigui
e di miglioramento fondiario s.c.

- 360 irrigator communities



COOPERAZIONE TRENTINA: **AGRIFOOD**

Insurance for Weather risk



- Mutual fund



COOPERAZIONE TRENTINA: CREDIT

65% of local banking sector
18 € billion of funding (2016)
12 € billion of loans (2016)



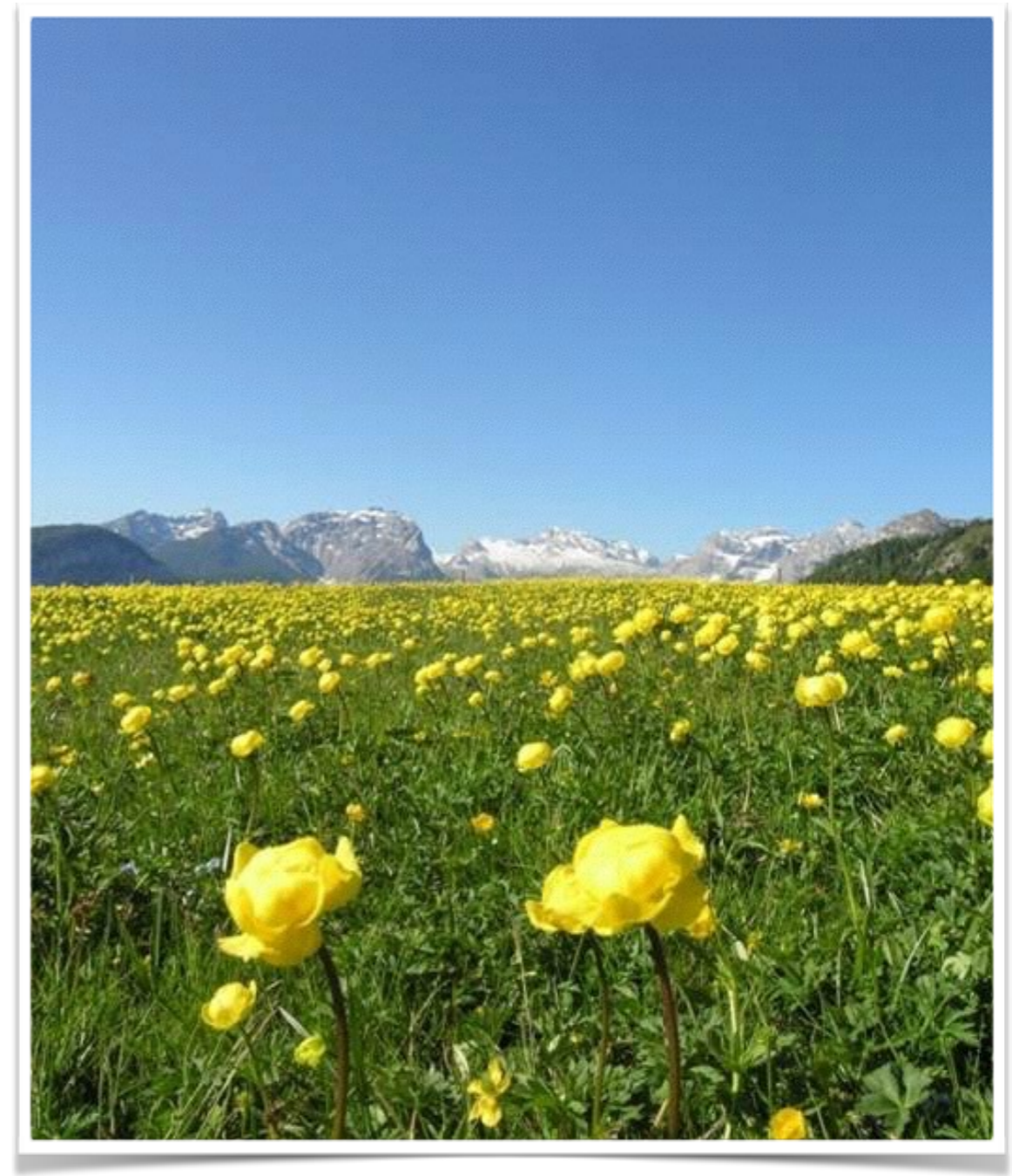
COOPERAZIONE TRENTINA: CREDIT



COOPERAZIONE TRENTINA: CREDIT



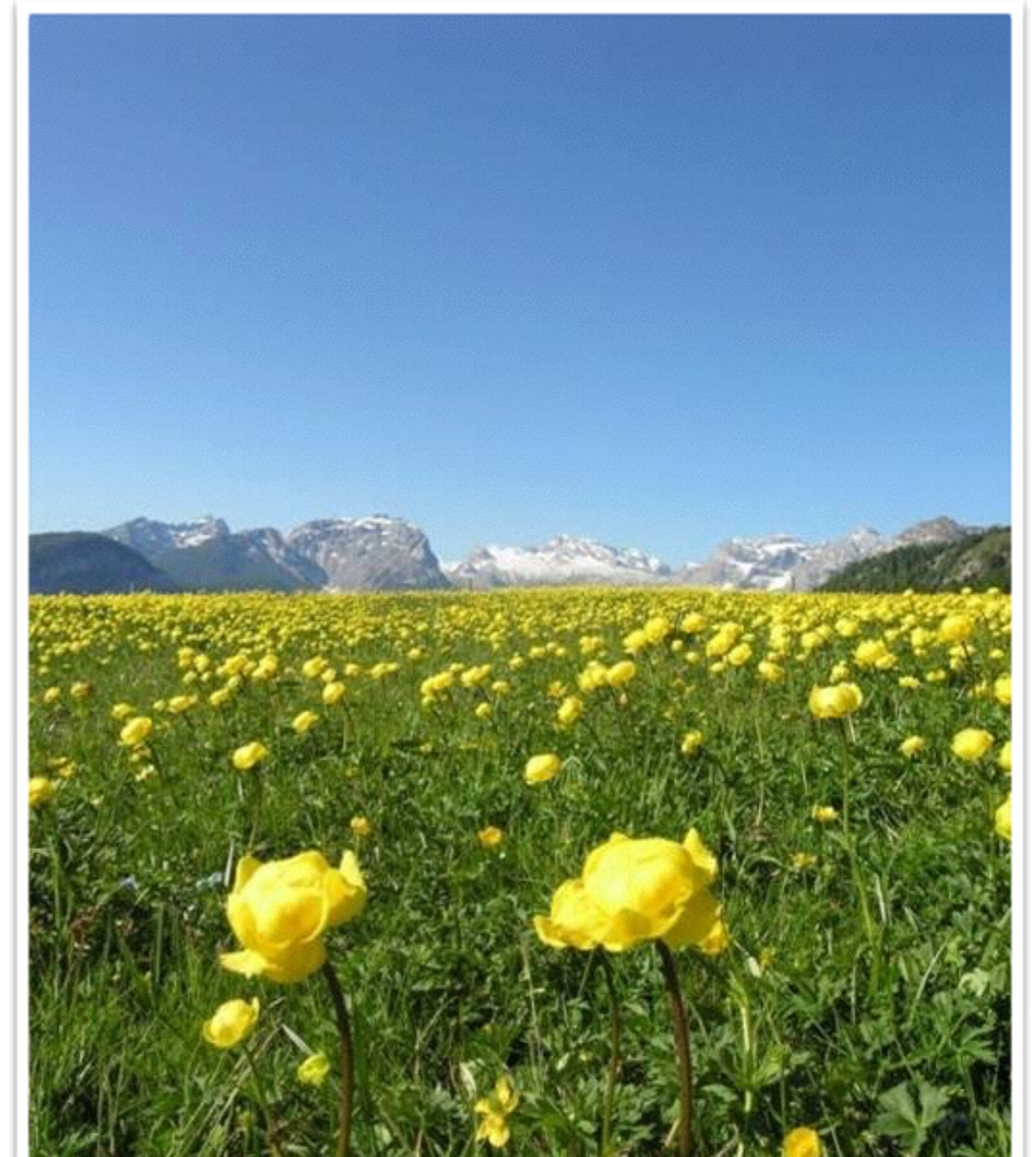
- Straight grants
- Participatory Fund (51% Coops - 49% Autonomous Province of Trento)



COOPERAZIONE TRENTINA: CREDIT



- Guarantees
- Property Fund (Financed by Autonomous Province of Trento)



COOPERAZIONE TRENTINA: CREDIT

Social role



- The only ATM in 158 Municipalities



COOPERAZIONE TRENTINA: CREDIT

Social role



- 14 € million of straight grants by year to support sport, culture, education, voluntary, start-up activities



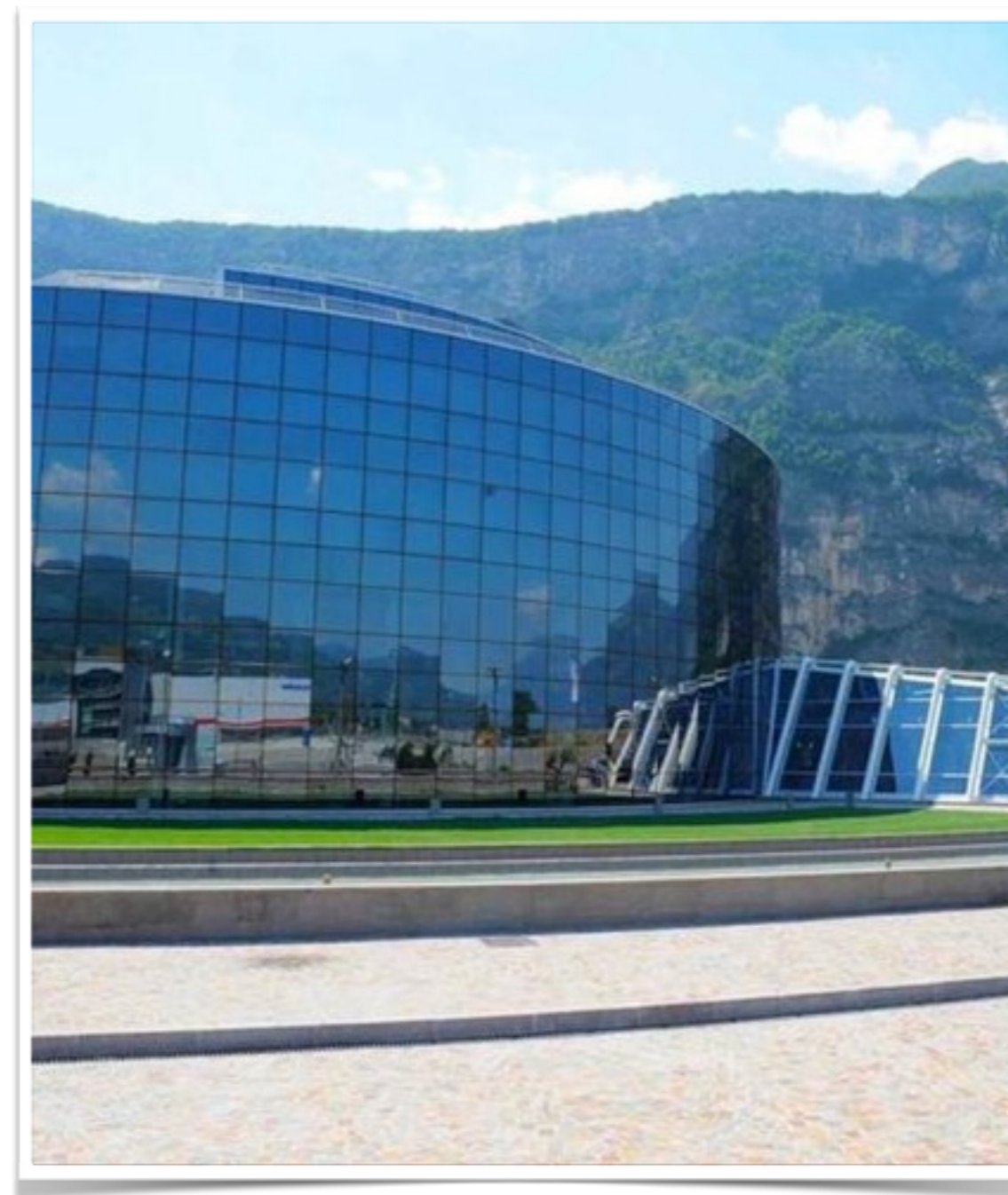
COOPERAZIONE TRENTINA: **CONSUMER**



55% of local retail Sector
950 € million of turnover (2016)

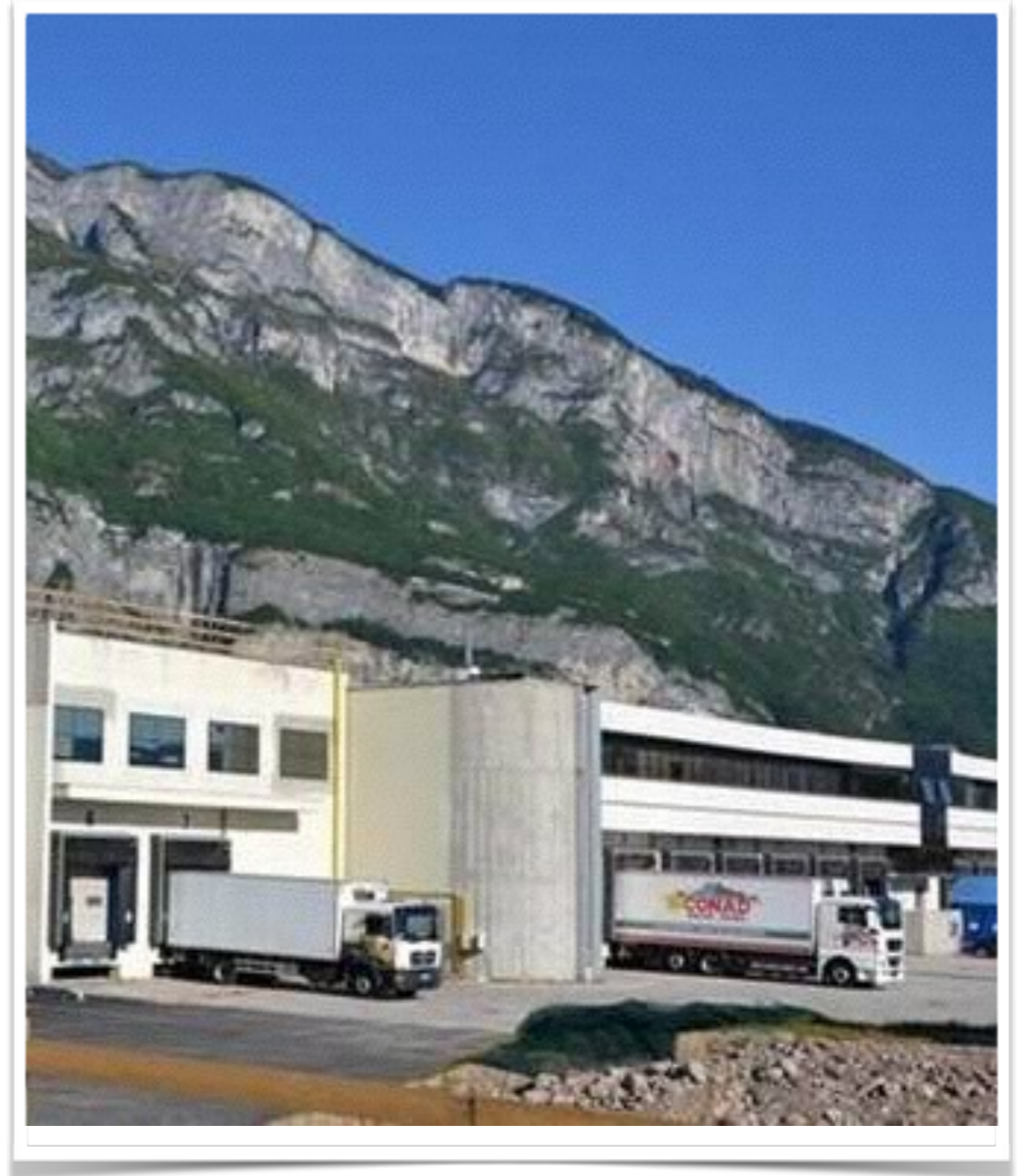
COOPERAZIONE TRENTINA: CONSUMER

Consumer members



COOPERAZIONE TRENTINA: **CONSUMER**

Retailer members



COOPERAZIONE TRENTINA: **CONSUMER**

Social role

- The only shop in 204 Municipalities



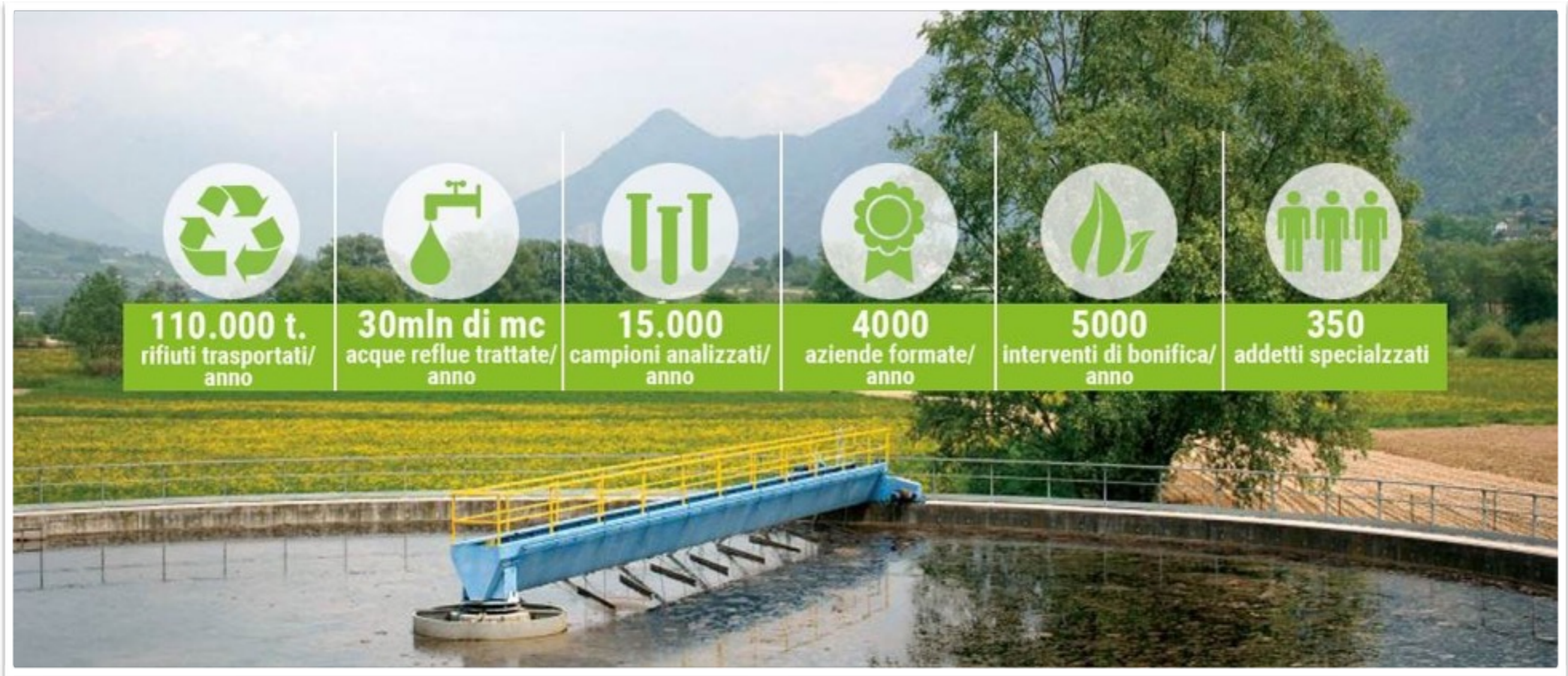
COOPERAZIONE TRENTINA: LABOUR, SOCIAL, SERVICE, HOUSING



COOPERAZIONE TRENTINA: **LABOUR**, SOCIAL, SERVICE, HOUSING



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COOPERAZIONE TRENTINA: **LABOUR,** SOCIAL, SERVICE, HOUSING



The image displays the ENOGIS software interface and a mobile app. The main interface is a desktop application with a dark red header containing the text 'ENOGIS' in large white letters and 'conoscenza del territorio' in a smaller white font below it. The interface includes a map on the left showing a vineyard with various colored lines and markers, a line graph on the right with data points and connecting lines, and a small inset window showing a photograph of a vineyard. To the right of the main interface is a screenshot of a Samsung smartphone displaying the ENOGIS mobile app. The app shows a map with a yellow location marker and the text 'Campioname...' and 'Posiziona oggetto (georeferenzia)'. The phone's status bar at the top shows the time as 09:24 and 60% battery.

COOPERAZIONE TRENTINA: **LABOUR**, SOCIAL, SERVICE, HOUSING



COOPERAZIONE TRENTINA: **LABOUR,** SOCIAL, SERVICE, HOUSING

il Diapason
SCUOLA MUSICALE

OperaPrima
SCUOLA MUSICALE DEI QUATTRO VICARIATI

Il Pentagramma
SCUOLA DI MUSICA
di Fiemme e Fassa


smg
SCUOLA
MUSICALE
GIUDICARIE


SCUOLA
MUSICALE
JAN NOVÁK

PERGINE VALSUGANA · BASELGA DI PINÈ

SCUOLA MUSICALE
CAMILLO MOSER




COOPERAZIONE TRENTINA: **LABOUR**, SOCIAL, SERVICE, HOUSING



COOPERAZIONE TRENTINA: **LABOUR**, SOCIAL, SERVICE, HOUSING



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Day nursery



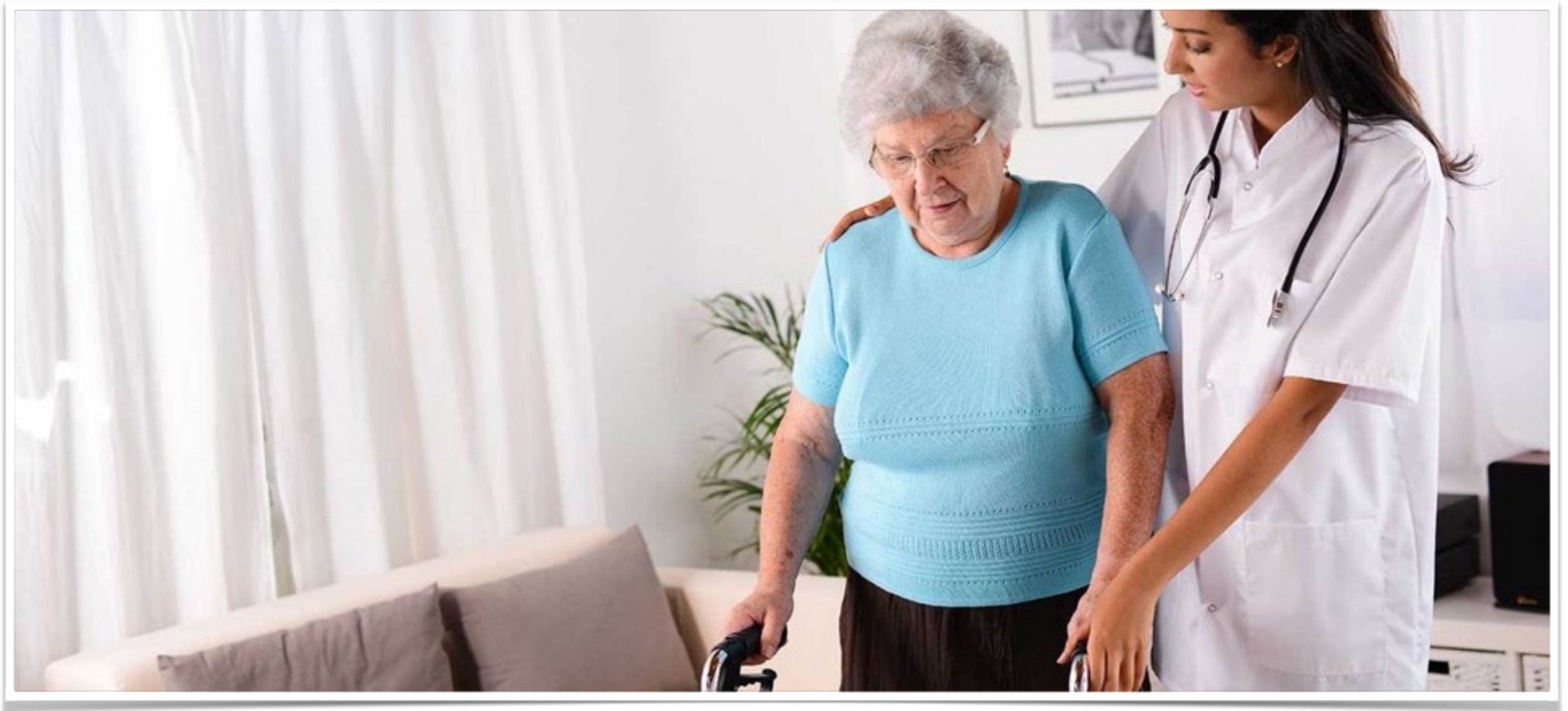
COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Pre-schools



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Home care services



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Day centers for older people



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Different abilities



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Social tourism



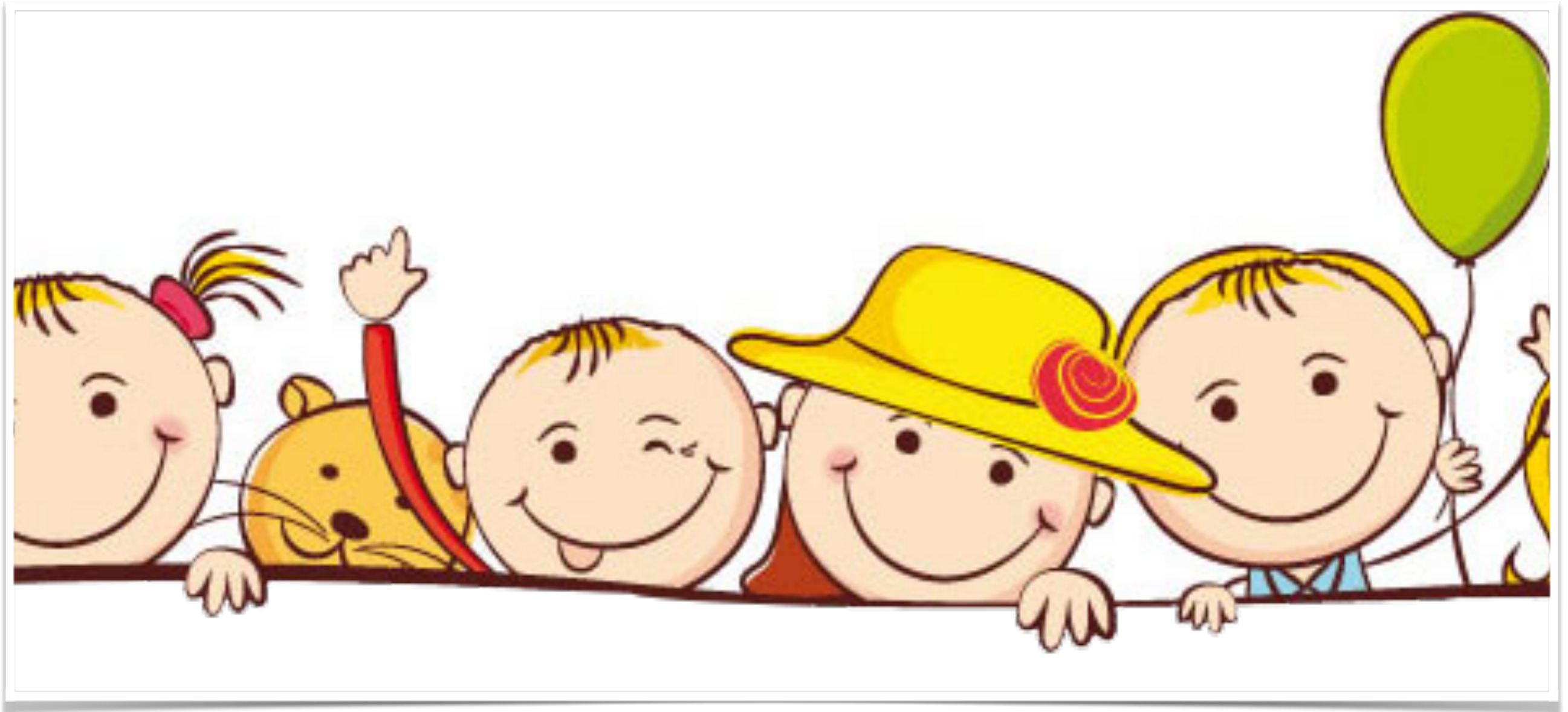
COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Co-housing



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Childs & Youths services



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Reception & integration of Refugees and Immigrants



COOPERAZIONE TRENTINA: LABOUR, **SOCIAL**, SERVICE, HOUSING

Job placement of disadvantage people



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, **SERVICE**, HOUSING



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, **SERVICE**, HOUSING

Production & distribution of electrical energy



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, **SERVICE**, HOUSING



Tourism promotion



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, **SERVICE**, HOUSING



Summer sports



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, **SERVICE**, HOUSING

Winter sports



MARCIALONGA



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, **SERVICE**, HOUSING

Events



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, SERVICE, **HOUSING**



COOPERAZIONE TRENTINA: LABOUR, SOCIAL, SERVICE, **HOUSING**

Building cooperatives



COOPERAZIONE TRENTINA: INTERCOOPERATION

Collaboration and integration between Sectors



COOPERAZIONE TRENTINA: INTERCOOPERATION

Multisectorial projects



COOPERAZIONE TRENTINA: **INTERCOOPERATION**

Trento University college (Project Financing)



COOPERAZIONE TRENTINA: **INTERCOOPERATION**

“PROGETTONE” an active labour policies project
for unemployed over 50



COOPERAZIONE TRENTINA: INTERCOOPERATION

Mutual Healthcare



COOPERAZIONE TRENTINA: INTERCOOPERATION

Supplementary pension Fund



Per un domani
sicuro

Itas Previdenza PensPlan
Plurifonds è un prodotto di:

 **ITAS**
VITA SPA partner di:
pensplan

PENSPLAN  PLURIFONDS

COOPERAZIONE TRENTINA: INTERCOOPERATION

Ethical buyers group



et·ka
luce gas

l'energia nuova
economica ecologica solidale

m'illumino di meno

**LA LUCE CHE
ILLUMINA IL FUTURO**

IL GRUPPO CHE TI FA RISPARMIARE

solidea onlus
Dolomiti energia
Cooperazione Trentina
ConSolida
la rete
Casse Rurali Trentine
FAMIGLIA cooperativa
coop

COOPERAZIONE TRENTINA: INTERCOOPERATION

solidea onlus

Natural disasters solidarity Fund



COOPERAZIONE TRENTINA: INTERCOOPERATION

solidea onlus

Development cooperation Fund

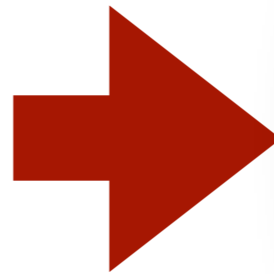


COOPERAZIONE TRENTINA: **THE FEDERATION**

- Protection and representation
- Administrative, legal, fiscal, ICT services
- Trade union support and legislative safeguard
- Statutory and cooperative audit
- New coops start-up
- Inter-cooperatives and international projects
- **Education and training**



COOPERAZIONE TRENTINA: EDUCATION AND TRAINING



Lab for acquiring
cooperative competencies

MoU with Autonomous Province of Trento

COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

Pre-schools



COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

Primary schools



COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

Middle schools



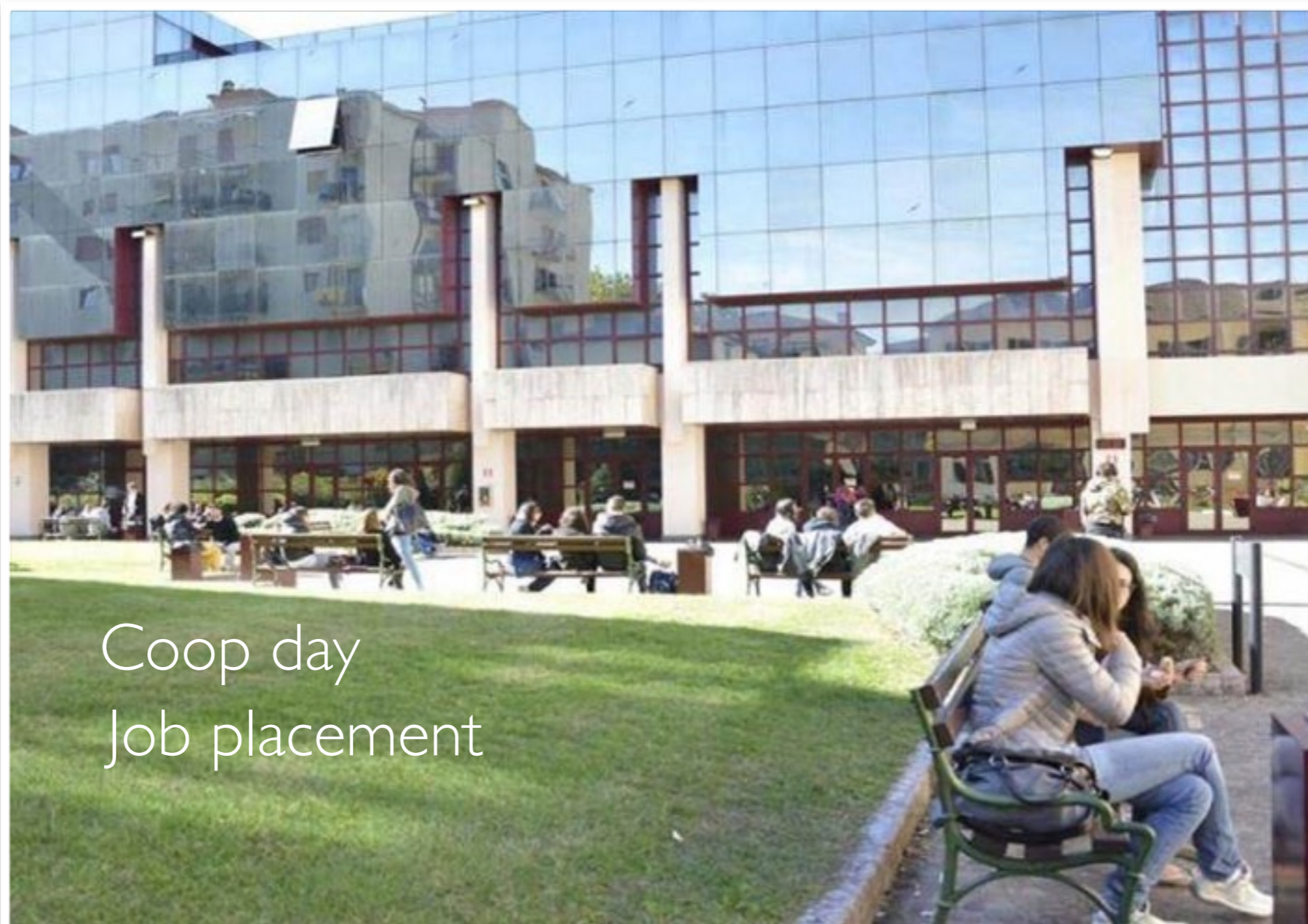
COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

High and vocational schools



COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

University



Coop day
Job placement

COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

Trainer for Trainers / Teachers



Learning program
Lab activities
Community of practices

COOPERAZIONE TRENTINA: EDUCATION AND TRAINING

Adults and Youngs



Thank You for listening !



Egidio Formilan

Head of international relationships and projects Office / Culture and education Office

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